



Ross Guberman

ROSS GUBERMAN is the president of Legal Writing Pro LLC, a training and consulting firm. From Alaska and Hawaii to Paris and Hong Kong, he has conducted close to two thousand programs on three continents for prominent law firms, for judges and courts, and for dozens of agencies, corporations, and associations. His workshops are among the highest rated in the world of professional legal education.

Ross holds degrees from Yale, the Sorbonne, and the University of Chicago Law School.

Ross's *Point Made: How to Write Like the Nation's Top Advocates* is an Amazon bestseller that reviewers have praised as a "tour de force," "a must for the library of veteran litigators," and "an indispensable tool" filled with "practical, trenchant advice." *Point Made* has sold tens of thousands of copies and is now in its second edition. Ross is also the author of *Point Taken: How to Write Like the World's Greatest Judges*, which Court Review called "the best book . . . by far . . . about judicial writing." He has also coauthored *Deal Struck: The World's Best Drafting Tips* with Gary Karl.

An active member of the bar and a former attorney at a top firm, Ross has also worked as a translator, professional musician, and award-winning journalist.

Ross often comments on business, law, writing, training, and lawyer development. He has also addressed several major international conferences, including ATD, NALP, PDC, PDI, and ACLEA. He has also been invited to speak at such major legal conferences as the Appellate Judges Education Institute, the ABA's Corporate Counsel Summit, and IADC. He has presented at several judicial conferences as well.

Ross is a "Trusted Adviser" for the Professional Development Consortium and a consultant for Caren Stacy's OnRamp Fellowship.

He also won the Legal Writing Institute's 2016 Golden Pen award for making "an extraordinary contribution to the cause of good legal writing."

Ross Guberman
(703) 209-0121
ross@legalwritingpro.com